

ORGANISED PURCHASING GROUPS: the experience of AIAB - APROBIO Friuli Venezia Giulia

Sabina Damiani, November 9° 2017



Everything starts from.. ORGANIC FARMING



Organic farming aims at organising agriculture according to the following criteria:

- a) To create a sustainable model of managing agriculture, so as to:
 - i) Respect natural life cycles, improve soil fertility and guarantee a well-balanced relation between soil, plants and animals;
 - ii) Encourage biodiversity;
 - iii) Guarantee a responsible use of energy and natural resources (water, soil, organic matter, air);
 - iv) Respect strict criteria, that guarantee animals' welfare;
- b) To obtain high quality products;
- c) To have a wide range of food products, that satisfy the request of consumers to have products obtained without harming environment

Source: Council Regulation (EC) No 834/2007 of 28 June 2007 on organic production



WHERE?





Friuli Venezia Giulia: 28% Utilized agricultural area, mainly used for intensive arable crops and perennials such as vineyard and apple production



WHO?

AIAB is a non-profit association for social development, that promotes organic farming:

- to support rural and local development,
- to protect environment
- to guarantee quality food





HOW?

Bringing together

organic producers, consumers, technicians,

but also local administrative bodies, groups, cultural associations, who

share the same values and have the same vision







SALE CHANNELS

LARGE SCALE DISTRIBUTION SYSTEM

SHORT FOOD SUPPLY CHAIN

Wide selection of products

Direct contact with the producer: full traceability

Local production

Season products

Convenience (no intermediaries, fair price)



Organised purchasing groups by AIAB-APROBIO FVG

Che cos'è il GODO

È un punto d'incontro tra chi consuma e chi produce prodotti biologici, nato per iniziativa di AIAB (Associazione Italiana Agricoltura Biologica) e gestito localmente da AIAB-APROBIO FVG.





NUMBERS

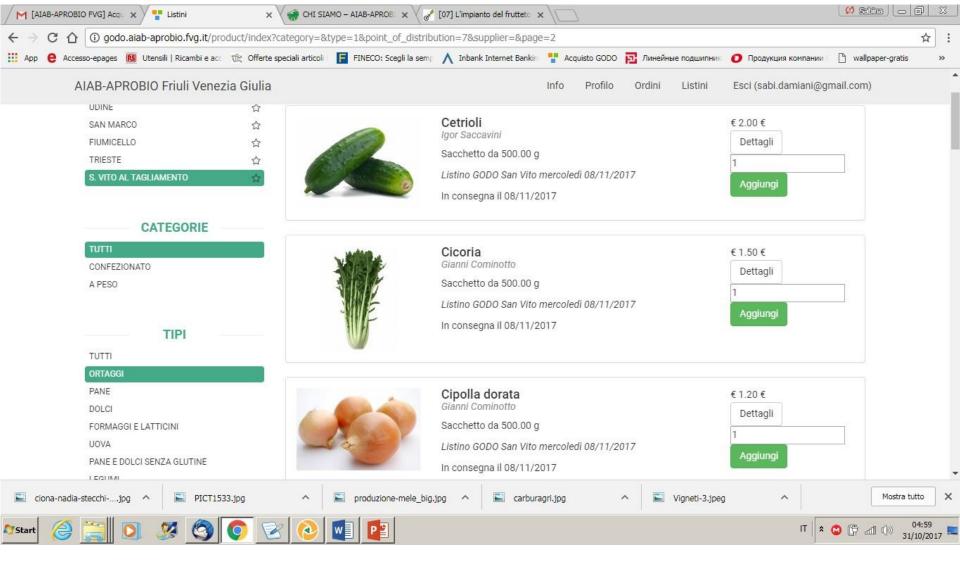
- More than 40 local organic producers
- About 120 families per week on average
- 4 distribution points, operating one day a week







HOW IT WORKS





HOW IT WORKS





No waste

Small farms with rich and various cultivation plans

Producers select their seeds and create varieties, which better adapt to local soil

Original / uncommon products







INDUCED BIODIVERSITY: «100% organic production» is the most important element for induced biodiversity (i.e. biodiversity of soil and of environment in general)





BIODIVERSITY IN ZOOTECHNICS: cattle fed with pasture grass, with positive side effects on vegetal biodiversity (mixed meadows)





BIODIVERSITY OF CONSUMERS: There are no standard consumers, because everyone is free to choose his/her favourite producer/products, and to share experience and comments with other consumers. It's a kind of community of consumers





THANK YOU!

